

We are Hiring



automotive

Role: Director of Operations

Company Profile

We are experts at creating exceptional customer experiences for our automotive clients. We guarantee that our programs will create brand awareness and drive increased purchase consideration.

Our portfolio of services includes:

- helping our clients design and develop great product launches
- execution of engaging experiential meetings and vehicle drive events
- taking care of fleet vehicle logistics needs
- conducting product and customer research to inform strategy

We work with an impressive list of the leading automotive brands including: Acura, Audi, BMW, Ford, Honda, Hyundai, Infiniti, Jaguar, Kia, Land Rover, Lexus, Lincoln, Mercedes-Benz, MINI, Mitsubishi, Nissan, Porsche, Subaru, Tesla, Toyota, Volkswagen, Volvo as well as the leading advertising agencies.

While we're located in the Greater Toronto Area, we get out. A lot. We are always on location throughout North America working with the best automotive brands in the world on amazing projects like:

- Elite consumer experiences at world-class racetracks
- Handling one-of-a-kind concept and prototype automobiles
- Launching exclusive new vehicles at cool venues
- Managing multi-million dollar events
- and so much more

Your Skills

- Demonstrated leadership skills directing and managing a client services team.
- Ability to allocate and marshal resources across a variety of projects in size and scope.
- Proven success in the design, development and flawless execution of large scale client projects .
- Experience leading, building and motivating project teams
- Proven project management, organizational and time management skills that ensure projects always track to a successful completion.
- Accountability for the creation and tracking of key performance indicators and reporting to senior management
- Experience and passion for solving client challenges with strategic solutions that generate measurable results for our clients
- Experience with understanding client value and the ability to identify and communicate program enhancements to existing and new clients.
- Ability to work within the Executive Team to establish and achieve Company strategic objectives.

Your Wiring

- You have a drive for achieving results and winning through a cooperative team approach that focuses on solid solution design, creativity and innovation.
- You are intrinsically motivated and are comfortable in creating and driving your success.
- You love to provide leadership, direction and coaching to those around you to create an environment that inspires and delivers peak performance.
- You have a high level of marketing curiosity and love to challenge status quo and explore new avenues for the company's work.
- You embrace the challenge of raising the bar of those around and can positively impact results in short term sprints while maintaining pace for the long-term vision.

Measures Of Success

- Mentoring your team to become "A" players delivering client excellence and best-in-class project management.
- Building profitability with account growth and efficient services delivery.
- Establishing and achieving Company priorities with the Executive Team.
- Hands-on management of high-profile projects and when necessary to support the team or lead the team in new areas of business.

Our Values

We embrace the following four core values in our culture and our work. They are part of who we are and what we do.

- ❖ Demand Excellence
- ❖ Positive Attitude
- ❖ Do the Right Thing
- ❖ Always a Solution

Know Someone Great?

We are on a continuing mission to find the Best People for our clients, our team, and our Company. If you know someone that might be the right person to work with you, please make the connection.